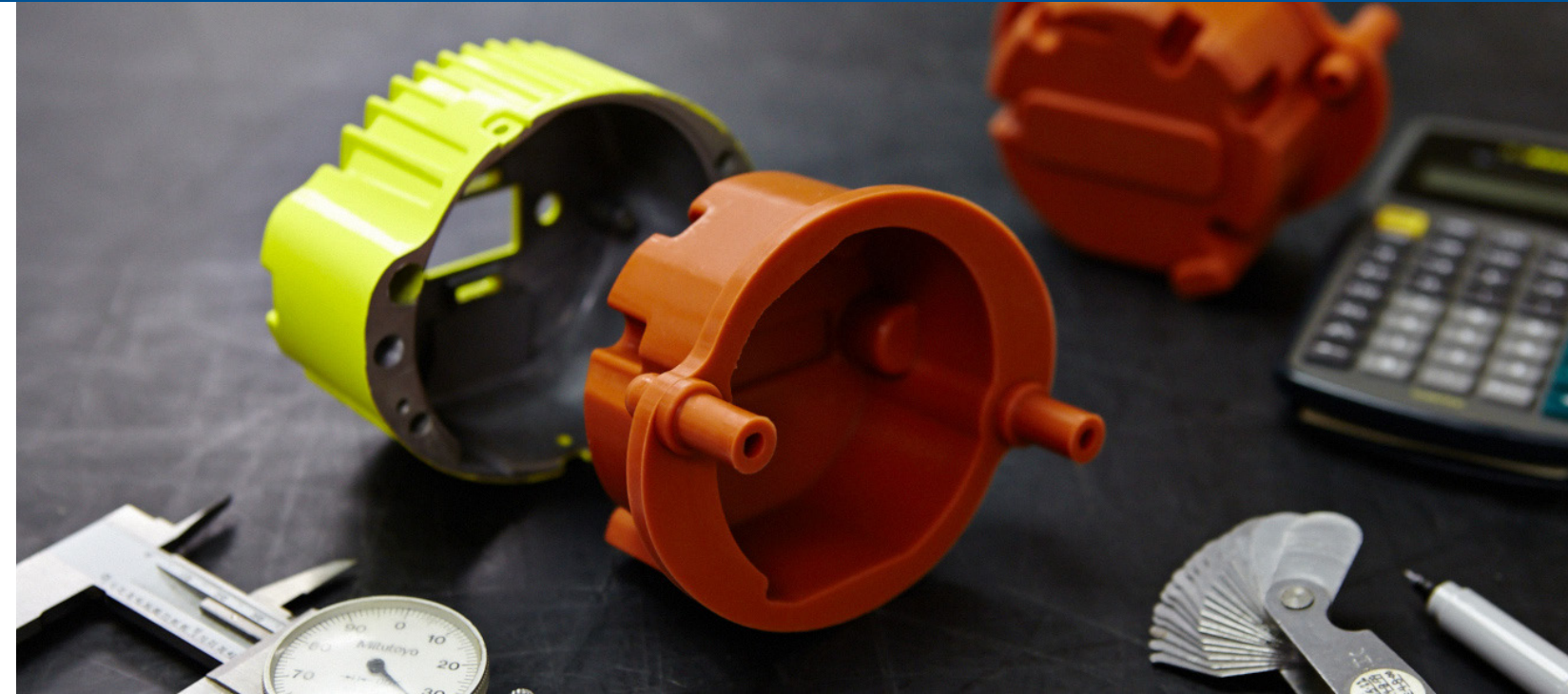


EPSI Makes it Easy With...

- ✓ 100% In-Stock Guarantee on All Your High Usage Masking Products
- ✓ Best-in-Class Partner Programs such as VMI, Advanced Exchange, and Welcome Aboard
- ✓ Innovative Product Design and Development Initiatives
- ✓ World-Class Line of Masking/Coating Tapes - ALL PROUDLY MADE IN THE USA
- ✓ Fast Delivery! With Multiple Warehouse Locations, We're Closer than You Think!
- ✓ Industry Leading Customer Service Working Toward Your 100% Satisfaction
- ✓ World Class Production Team to Bring You Products with Zero Defects!
- ✓ Multiple Internal Checkpoints to Make Sure Your Order is Perfect!
- ✓ A Partnership Focus with the Goal of Increasing Efficiency and Reducing Costs!
- ✓ Dedicated In-House R&D Department When You Need a Custom Solution!



GLOBAL SERVICE IN YOUR BACKYARD



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866-ASK-EPSI (866-275-3774)
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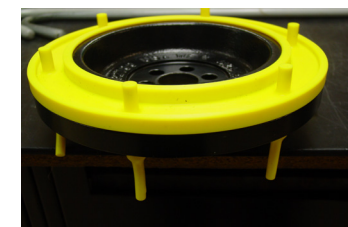
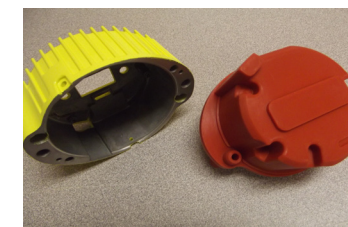
Order Online @ www.epsi.com
Quotes/Inquiries @ sales@epsi.com

Are you spending too much on masking labor? Is your line speed suffering because of complicated masking? If so, a custom mold from EPSI is just what you need!

The EPSI Guarantee means that we provide you with the best solutions for your masking needs. Sometimes it's one of our guaranteed in-stock products like our Flex-Tite countersink pull plugs (CPP) or patented Liqui-Tite plugs (LTP™). Other times, it means a custom solution. Only EPSI can provide you with the perfect custom piece with the speed and savings you need to keep things moving.

Our in-house engineering team has decades of experience in partnering with our customers to produce tens of thousands of custom silicone masks. We continue to lead the industry in creating efficient, custom solutions for diverse applications.

We're the masking experts and we've calculated the point where a customer will realize savings using a custom mold versus masking by hand. Your EPSI Account Manager can help you estimate your savings and determine if a custom mold or one of EPSI's guaranteed in-stock products is the right solution for you. That's The EPSI Guarantee!



EPSI MAKES IT EASY!

THE EPSI CUSTOM MOLD PROGRAM

- ✓ **THE EPSI GUARANTEE:** Your Mold Works or We Fix It Free!
- ✓ Expert Consultation with a Design Engineer
- ✓ Application Analysis for Your Custom Mold
- ✓ CAD Drawings Created to Your Specifications
- ✓ Fast Quoting Process Reduces Down Time
- ✓ Simple Order Setup Makes Reordering Easy
- ✓ Dedicated Customer Service Rep from Start to Finish
- ✓ Five Samples Rushed from Factory to You
- ✓ Free Production Molds Included after Sample Approval
- ✓ Liaison to Factory for Manufacturing
- ✓ Production Monitoring and Reporting
- ✓ Delivery Averages Under 12 weeks from Start to Finish

AVERAGE SAVINGS*

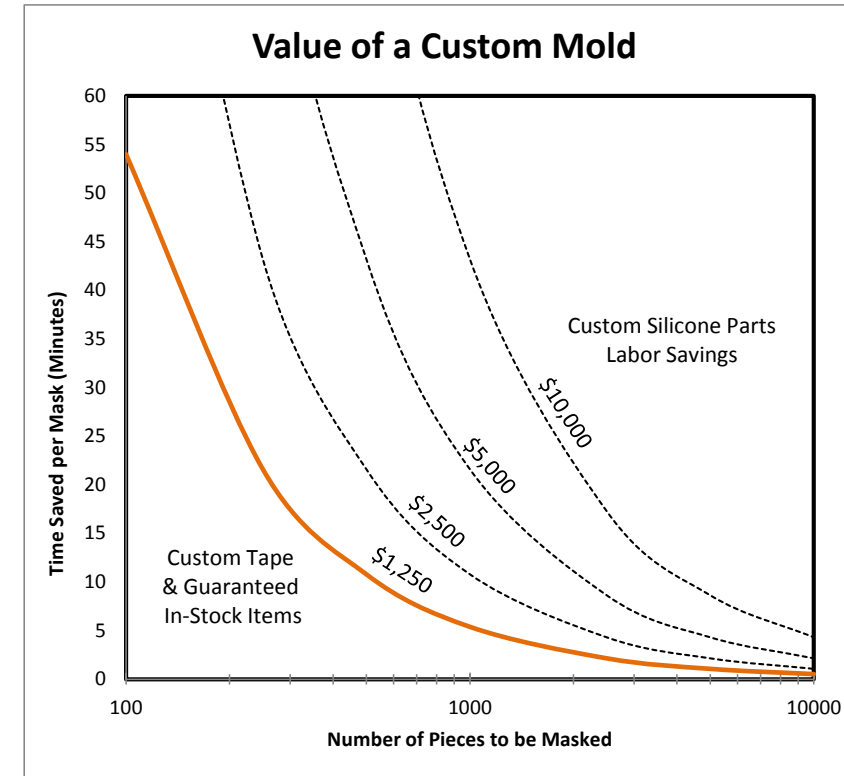
PIECES	SAVINGS
1,000	\$660
1,500	\$990
2,000	\$1,320
2,500	\$1,650
3,000	\$1,980
3,500	\$2,310
4,000	\$2,460
4,500	\$2,970
5,000	\$3,330

*Based on less complex, high-volume masks. Break-even point is approximately 1,900 masks. Time savings are even greater on more complex masks, resulting in exponentially higher savings.

MASK BY HAND v. CUSTOM



WHAT CAN CUSTOM SAVE ME?



Estimating your savings is easy!

- Step 1:** Determine the total number of masks for your project.
- Step 2:** Calculate the time saved per mask with a custom mold. A 90% time savings is typical.
- Step 3:** Plot the point on the graph that corresponds to your time saved and piece quantity.

If your point is to the right of the orange line, you will save time and money with a custom mold solution. As you can see, the further to the right, the greater savings you can expect.

If your point falls to the left of the orange line, our custom tape program or one of our guaranteed in-stock items could provide the best solution.

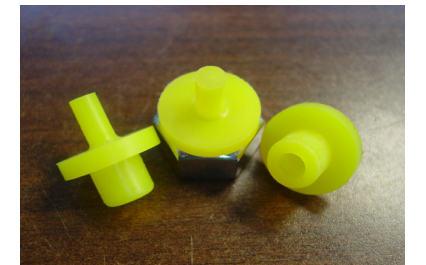
CASE STUDIES



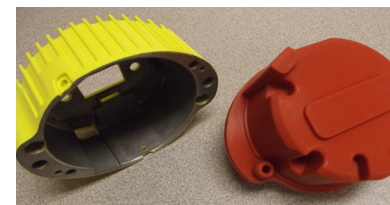
Number of Parts: 5,000
Time Saved per Mask: 4.5 min.
Total Savings: \$5,600



Number of Parts: 10,000
Time Saved per Mask: 1.3 min.
Total Savings: \$3,300



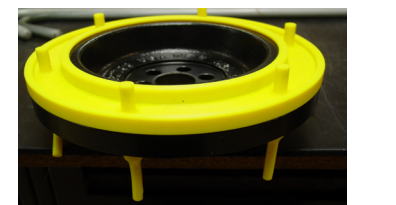
Number of Parts: 5,000
Time Saved per Mask: 1.5 min.
Total Savings: \$1,875



Number of Parts: 2,000
Time Saved per Mask: 9.0 min.
Total Savings: \$4,500



Number of Parts: 3,200
Time Saved per Mask: 1.6 min.
Total Savings: \$1,265



Number of Parts: 2,200
Time Saved per Mask: 3.3 min.
Total Savings: \$1,830



**SAVE TIME,
SAVE MONEY!**

**YOU ASK IT.
WE MASK IT.®**